Pre-Inventory Sale Annual

Now is the time when every piece of merchandise in the store

is reduced regardless of cost. This radical clearing of stocks comes

but once a year-a time when smart women look forward to

supply various needs at necessarily the most drastic reductions of

KAUFMANN & WOLF - HAMMOND, IND.

Pre-Inventory Sale of All Fur Coats

Giving every woman the opportunity to own the most luxurious of garments at tremenduous savings.

2 Genuine Hudson Seal Coats with genuine Martin Collar and Cuffs-Original price \$650.00-Sale Price 2 Genuine Jap Mink Coats-Original Price \$425—Sale price 2 Double L Seal Wraps with large Cape Collars-Original Price \$475-Sale Price

3 Double L Seal Wraps with huge Cape collars—Original Price \$457.50 \$337.50 3, 36-inch Double L Seal Coats-Original Price \$237.50 4 36 inch Sealine Coats with huge Collars-Origintl price \$195.00; Sale \$137.50 Price 2 Double L Seal Coats with large Cape Collars and Cuffs of Beaver-Original Price \$269.00 2 Double L Seal Coats with large Cape Collars and Cuffs of Ringtail Oppossum-Original Price \$365; Sale Price 3 Sealine Coats with large Marten collar and Cuffs-Original price 237.50.

\$435 00

\$315.00

\$362.50

Plush Coats

Genuine Silk Velour Coats-Sal Satin

\$100 — Sale Price \$69.75 All Separate Fur Pieces 25% Off Extra Size, long silk Plush Coats-Includes all Searver, sizes 47 to 55-Original Price \$100; Capes, Muffs and Sets. in various fine pelts. No exceptions -- one-2 36 inch Plush Coats with imitation fourth off the marked

Severe and Thorough Reductions On Women's Ready-to-Wear Before the start of the New Year we are taking drastic measures to "reduce stocks to a minimum." Our desire is to sell every garment (regardless of what it brings us), rather than to

smartest styled garments, with months of cold weather still ahead.

carry it over. In this way, any woman may obtain the biggest savings of the year-on the

Pre-Inventory Sale of All Cloth Coats

Wool Velour, Bolivia and Polo Coats-Original Price. \$39.75 \$53.75: Sale Price A group of Smart Wool Velours and Polos-Original Price, \$33.75; Sale Price Beautiful Suedines and Bolivias-

the year.

Original Price \$49.75 \$79.50; Sale Price

Suedines and Bolivians, fancy lined and interlined with beautiful Racoon Collars-Original Price \$94.75 \$63.75 Sale Price, now

A group of Cut Bolivias and Suedines-Original Price \$49.75 \$75: Sale Price

Pre-Inventory Sale of Children's Apparel

Children's Coats in Sizes 8 to 14 \$9.98
Original Price \$15; Sale Price Children's Coats in sizes 8 to 14-Original Price Was \$21.75; Sale Price

Children's Coats in sizes 7 to 9 \$8.28
Original Price \$14; Sale Price Children's Coats sizes 2 to 6 \$4.98 Original price \$6.50; Sale Price All Children's Fur Sets in Coney and Nutria 25% off marked price.

Children's Gingham Dresses in size 8 to 14; Original Values, \$3.98 Special Sale Price, at Children's Skating Caps in all the good color combinations: Original Values to 75c; Sale Price Children's Rompers (sizes 2 to 6)-Chambrays and Ginghams, Original Values to \$1.98; Sale Price, at

All Children's Bonnets-20 Discount.

Pre-Inventory Sale of Silk and Wool Dresses

Every Silk Dress in the store (including the finest of Tricolette models, beaded and embroidered in various smart designs)-ONE-THIRD OFF MARKED PRICE.

A group of handsome French Serge Dresses, both button and braid trimmed. Really smart styles for women \$13.98 and misses. Original price, \$17.50. Sale price

A lot of extra size wool Serge Dresses, prettily button and bead trimmed. Sizes up to 48. Original price, \$26.75. Sale price

Smart Velvet Dresses, trimmed with bead and gold embroidery, and with a smart moire silk sash. Original price, \$50. Sale price

Waists

A beautiful assortment of Georgette and Crepe de Chine Blouses including some of the latest varieties for smartly styled women in regular sizes, 36 to 46 and extra sizes, 48 to 54.—ALL AT 25% OFF. Every Voile Waist in stock including regular and extra sizes at a sharp re-

duction of one-third- NONE RE-SERVED AT 33 1-3 OFF. Famous Paul Jones Flannel Middies in red and green-Original Sale

\$7.98

Night Gowns, Petticoats

Women's Flannelette Night Gowns in regular and extrasizes. Values to \$2.98. Inventory Sale Price, at Women's Knitted Skirts-79c Values to \$1.39; Sale Price Women's Black Sateen Petticoats and Striped Ging \$1.00 ham Petticoats-Values to \$1.98-Sale Price Women's Flannelette Petticoats in light and 89c dark effects, values to \$1.69; Sale Price Women's Aprons in dark and 89c light shades; \$1.98 values; Saie Price

Biggest Reductions Yet On Men's Clothes

Including those great big warm Ulsters men and young men are wearing this winter and scores of other models for men and young men need by the two greatest clothes makers in the country, Hart, Schaffner & Marx and Society Brand. They are all reduced into three great big lots for pre-inven-

\$50.00 Suits and Overoats

\$35

\$57.50 and \$60 Suits and O'Coats

\$65.00 and \$70 Suits and O'Coats

Sale of Men's Underwear

Suits. Original price, \$3.50 and \$4. Sale price, \$2.59. Men's Mixed Wool Union Suits.

Original .price, \$3.75. Sale

Men's Heavy Flat Fleece Union Boys' \$2.00 Heavy Flat Fleece Suits, sizes 34 to 46. Original Union Suits. Original price, \$2. price, \$2.50. Sale price, \$1.59. 5ale price, \$1.48. Men's Heavy Flat Fleece Union Men's Heavy Black Sateen Work Shirts. Criginal price, \$2

Sale price, \$1.15. Men's Mixed Wool Sox. Original price, 50c. Sale price, 35c

PRE-INVENTORY SALE OF SHOES

Price \$13.98; Sale Price at

Opportunities galore, for every one to get good shoes in this great sale at big reductions. The biggest shoe values of the year—undoubtedly—for instance,



All Women's Shoes 20% Off Smart shoes that were exceptional values at our regular prices and now that they are reduced 20 per cent more, offers still further inducement to buy two or three pairs for

> Here are the 3 best makes of Women's Shoes "Red Cross," "John Kelly" and "A. M. Legg," all at 20 less than the regular prices.

Women's Princess Slippers, in side gore style, with patent tip and rubber heel. Original price was \$2.50 \$ 1.50

Some Great Big Shoe Values for Men

Here's another big lot of those desirable. A great lot of Men's Black Calf ARMY SHOES from Harsh & Chapline, Milwaukee. They were made to sell for \$6.50, to \$7.00. They're a Goodyear welt shoesof celebrated "Hardy Hide." Special Sale

and Mahogany Blucher Shoesfirmly made in every respect. A dress shoe worth \$4.95 \$7.50. Sale price



4 Buckle Arctics \$2.50

Duck Vamp, of finest quality U. S. Rubber. Original price, \$5.00: Sale price just half, at \$2.50.

Big Reduction in Boys' and Children's Shoes Misses Gun Metal Calf Shoes, Little Gents' Lace Shoeswith cloth tops Original English and full toe lasts-

Price \$2.50 \$1.95 Sale Price

Original Price \$2.45 \$3.50; Sale Price Boys' and Youths' Mahogany Children's Sample Shoes in Lace Shoes; English Last; sizes 4 to 8 with wedge extra heavy soles Original price \$4.50 Sale Price

72x84 Bed Spreads of extra good heavy

quality. Original Price, \$2.75; Sale Price

Pillow Cases, embroidered and hemstitched



Pre-Inventory Sale of Domestics



Red Border, All Linen Crash Original price 59c; Sale price, yd. 45-inch Imported Pillow Tubing-Original Price 69c; Sale Price, yd.

Original price \$2.98. Sale Price, per pair

Fancy Embroidered Turkish Towels in pink, blue and \$1.39 gold border. Original Price \$1.79. Sale Price, each

Plain White Turkish Towels-Original Price 69c; Sale Price

\$1.69

\$1.98

\$2.48

81x90 Bed Sheets-Original